

## **California Pacific Management Referral Program for Real Estate Agents**

## Why should Agents refer owners to Cal Pac Management?

- 1. Our Loyalty Program
  - We alert our referring agents when a tenant is looking to move or by a building or unit or their own.
  - We refer the owners back to the original agents when they are looking to sell.

2. We assist the agents in providing a stress free and streamlined process for tenant placement.

## How it works

- An owner lets you know they are interested in management.
- You call Cal Pac with the details of the referral and a representative from Cal Pac calls the property owner.
- Upon execution of a management agreement, you are sent your referral check from Cal Pac.
- You are now locked into the data base for that property and sent all notifications regarding all lease activity for that building protecting its life time of future commissions.

3. Confidence in knowing Cal Pac Management does not list or sell properties – everything is referred back to our agents. This means that once a working relationship is developed between Cal Pac and you the agent walk in tenants now looking to buy or lease will be referred to you.

## Please call us today or email <u>info@calpacmgmt.com</u> for more info.